

Compliance Business Development Manager (m/f/d)

About us

Since its foundation in 2020, ECOPV-EU GmbH has been providing international consulting and management services in the field of environmental and sustainability regulations and product compliance with a positive, friendly and professional philosophy.

As a professional EPR compliance service provider, our customers are mostly small, medium-sized and large companies with international trade relations. We provide more than 7,000 customers worldwide with compliance solutions for their products in Germany and Europe. Our large customer base and our friendly, professional compliance services have made us one of the leading service providers in Germany.

Your tasks

- Researching market information and identifying potential customer groups based on a comprehensive understanding of EPR
- Contacting and developing new customers on all major platforms
- Making contact with potential new customers and support in contract negotiations
- Support for compliance consultants in preparing price quotations for clients, signing contracts and tracking payment processing
- Ensuring a coherent exchange of information within the team and actively supporting sales and customer activities
- Solution-oriented handling of problems that may arise during the sales process
- Completing work in an organized and responsible manner to ensure completeness of work

Your profile

- Successfully completed studies or comparable qualification
- Sales experience in the compliance industry or related industries, preferably with Amazon or other platform-type resources
- Experience in the photovoltaic industry is an advantage
- Good written and spoken English and good written and spoken German (B2 and higher, independent use of language)
- Confident handling of MS Office
- Strong communication skills and confident manner
- Strong ability to work in a team and goal-oriented approach as well as a high degree of initiative and flexibility
- Good analytical and thinking skills

We offer

- Diverse employment opportunities and exciting development prospects in a growing company
- Professional and individual training for the compliance industry
- Pleasant working atmosphere in an open corporate culture
- Provision of all necessary electronic devices in the most modern way
- Flexible trust-based working hours
- Regular company events and entertainment
- Fitness card allowance valid throughout Germany

If you have ideas, commitment and expertise, then secure your professional future with ECOPV-EU GmbH. We offer you the dynamism of a start-up, a wealth of opportunities and individual work with generous bonuses based on your performance and that of your team. You are our potential and our future, and we want to create a working environment in which you can work flexibly, creatively and meaningfully.

Would you like to take on responsibility and shape the future together with us?

We look forward to receiving your detailed application documents, stating your salary expectations and earliest possible starting date. Apply now and find out more: info@ecopv-eu.com. At ECOPV-EU GmbH, you can realize your potential as part of a team and work with us towards a sustainable future.